

News Release

ORANGE COUNTY/INLAND EMPIRE DISTRICT OFFICE

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Laurie Webster, President, WebSec Corporation Selected as 2018 Woman Owned Small Business of the Year

Woman Owned business excels in a male dominated industry

SANTA ANA, Calif. – The U.S. Small Business Administration, Orange County / Inland Empire District Office has selected Laurie Webster, President of WebSec, to be recognized as the 2018 Woman Owned Small Business of the Year. Webster was nominated for the award by Daniel Stake, Vice President, Relationship Manager at Alta Pacific Bank.

Laurie Webster, with many years of experience in the defense industry, co-founded WebSec Corporation with her husband, Dave, in May 2006. WebSec Corporation, located in Murrieta, CA, is an engineering and technology applications company certified through SBA's WOSB Federal Contracting program providing software and hardware solutions to military and business clients in the defense arena. In a typically male dominated industry, it has on occasion been necessary for Webster to prove her technical ability to outside contractors because of her gender. Her response is to continually do her job well and her motto is "Nevertheless, she persisted." WebSec maintains a market niche by continually diversifying and improving their products; this is critically important in the constantly evolving world of classified technology..

In order to continually improve their products, Webster invests in research and development to provide innovative product solutions and keep up with the changing demands and needs required in government defense. This practice has allowed WebSec to expand market share and grow the company. To meet the expansion needs of the company, the Webster's purchased a commercial building which has allowed them the opportunity to look to the future for other growth prospects within the industry. When not at the office, she is a soccer and running fanatic, and enjoys spending her free time with her college-age children and her husband. She is also active in her local Sierra Club group and works on environmental issues in her community.

Laurie Webster will be recognized and receive her award as the 2018 Woman Owned Small Business of the Year at the local Small Business Week Awards program to be held Friday, May 11 from 10:30 a.m. until approximately 2 p.m. at the Disneyland Hotel Grand Ballroom. The event is being hosted by the Orange County Hispanic Chamber of Commerce. For more information on the event or to register, go to sbaawardsoc.com, email events@ochcc.com or call (949) 891-1464.

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About the U.S. Small Business Administration (SBA)

The U.S. Small Business Administration (SBA) was created in 1953 and is a Cabinet-level agency of the federal government to aid, counsel, assist and protect the interests of small business concerns, to preserve free competitive enterprise and to maintain and strengthen the overall economy of our nation. The SBA helps Americans start, build and

grow businesses, and recover from disasters. Through an extensive network of field offices and partnerships with public and private organizations, the SBA delivers its services to people throughout the United States, Puerto Rico, the U.S. Virgin Islands and Guam. To learn more about SBA, visit www.sba.gov.

About the Orange County / Inland Empire District Office

The Orange County / Inland Empire District Office, under the leadership and vision of J. Adalberto Quijada, District Director, is responsible for the delivery of SBA programs and services in the Southern California counties of Orange, Riverside, and San Bernardino. Located in Santa Ana near John Wayne Airport, the office and its staff facilitate understanding and access to SBA loan programs; coordinate and conduct hundreds of training sessions and special events annually such as matchmaking forums and loan workshops; and manage a portfolio of more than 100 businesses enrolled in the agency's 8(a) business development program.